GLENJGARRY

Wineletter 123 August 2007

THIS MONTH

Bordeaux 2005 The best yet?

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Sacred Hill's Reserve Range

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BORDEAUX

GASH

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wellingtor

815 9207

360 4035

164 garnet rd

thorndon
232 thorndon quay
472 7051
kelburn
85 upland rd
475 7849
courtenay place
paramount cinema building
27 courtenay place
385 9600

dida's wine lounge & tapas 54 jervois rd 376 2813 dida's food store 54 jervois rd 361 6157



Marcus Pickens, Josh Jugum and Daiv Guest

The fact that Glengarry's Victoria Park store is the commercial HQ of the company has intimidated many a store manager, but not so the chipper Englishman Daiv Guest and his able lieutenant, Josh Jugum. Daiv has steered the ship since November 2006, having acquired his operational and bacchanalian knowledge in the UK. 12 years in the fiercely competitive UK wine retail business would prepare you for anything, one suspects. Josh, on the other hand, hung up his bar apron and turned off the blender just over a year ago, deciding that he needed a change from on-premise. Having worked in wine bars in Melbourne, he adds to the United Nations vibe of the place. What both bring to the job is an obvious enthusiasm for the tasks involved.

The enthusiasm stems from the mix of business that Vic Park offers. 'There are so many aspects to this other than just pure retail,' Daiv offers. 'With the wholesale component, the on-premise customers, the corporate business and the fine wine side, you're dealing with a huge range of people with different requirements.'

The Fine Wine business is a key part of the operation, with an impressive temperature-controlled cellar filled with tempting and rare bottles adding another colour to the Vic Park flag. Hence the presence of Marcus Pickens at our little chat. Marcus has been with the company eight years, and focuses on dealing with the customers who have a special interest in Bordeaux, Burgundy and anything else that falls under the banner known as 'Fine Wine.' 'I deal with people from all over the country,' Marcus says, 'and have done so for years with some of them; I have really good relationships with them even though, in some cases, we've never met. We know each other through what we drink. They're totally wine-passionate, total enthusiasts, and I just love it.'

The Wine Room is yet another string to Vic Park's bow. The renowned Glengarry Wine Academy is run out of the aesthetically excellent Wine Room, the capable, winemaker-qualified Rowena Evans, who can normally be found at the Newmarket Store, taking the popular course throughout the year. She fights for space with the huge number of tastings that Marcus and the rest of the team organise. Marcus says the strength of the tasting schedules in the other stores has freed Victoria Park to be able to focus on specialised tastings, such as top-end Bordeaux, Sauternes and Champagne. 'It's been a key project of the last two years to expand the skill level across all the stores, rather than just have it concentrated here at Head Office,' says Marcus. 'Once the staff are trained, we encourage them to run tastings from their own outlets; there's no better way to build on that wine knowledge.'

Meanwhile, the response to the tasting schedule at Vic Park has been overwhelming. 'We're always being asked what's on,' echoes Daiv, and very much 'on' in the current inclement climate is the monthly Malt Club. That's my little baby, actually. I've worked in with Daiv and Josh to really expand the Malt selection at Vic Park, in conjunction with getting the monthly tastings up and running, and the result, a reflection of everyone's hard work, has been phenomenal. That's what I love about the Victoria Park team - they'll give anything a try... especially if it has a cork in it.

Cheers!

Jak Jakicevich



glengarry.co.nz

3 Everyday Prinzing

A quartet of smart wines that won't tax your wallet but will deliver a great mouthful

Bensen Block

South Island Pinot Noir 2006

BUY A CASE OF 12 FOR \$15.00 A BOTTLE

What sort of crazed loon would pass up the chance to go head to head with this excellent Pinot? Especially when sanity seems to have deserted the Pricing Police as this rolls into town at a faintly ludicrous sixteen notes. The fruit is so bright you've got to wear... um, a dark coloured blouse, and the flavours so rich, spice-laden and joyously ebullient, you wonder whether Mrs Bensen has uncovered some hitherto unknown strain of Pinot, one that shouts its qualities with gusto and vivacity.

Annie's Lane

Clare Valley Cabernet Merlot 2005

BUY A CASE OF 12 FOR \$17.50 A BOTTLE

A fully-flavoured Aussie blender that will capture your imagination without assaulting your wallet. It surges along with lush blackcurrant flavours while strapped to its back is a hint of licorice. It is rich and plush, but not overbearing and boorish as some of those Aussie reds can tend to be. Indeed, the Annie's Lanes wines always have an air of class to them so it satiates stylishly and, being a 2004, its multi facets



Eradus

Marlborough Sauvignon Blanc 2006



I thought Eradus might be some ancient Greek mythological figure whose presence escaped me in Classics 101, one of those ones immortalised in marble in some tiny, crumbling whitewashed church, frequented by lovely old dears with wrinkled visages and dark blue bonnets... but it's not. It's from a modern Marlborough winery, has typical Awatere minerality, is deliciously sharp, keen and clean with plenty of tropical fruit balanced perfectly with varietal herbaceousness and a racy, acid finish.

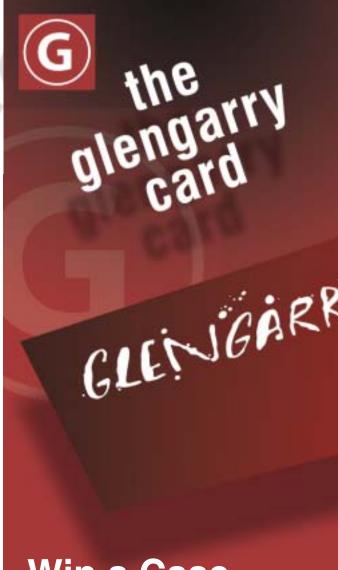
Huntaway Reserve Gisborne Chardonnay 2006

BUY A CASE OF 12 FOR \$17.50 A BOTTLE

So good, it's almost unsettling, as if after all the wonderful flavours and silky texture there'll be some trick in the tail. But no, this is honest-to-goodness Gisborne gold, a classic creamy, fruit-forward, come-as-you-are kinda chard in the style that New Zealand built its rep on. Tropical and grapefruit are the flavours, with a real vanilla & toasted nut character. Golly, sounds like a night at the movies; perhaps



have mingled into a Zen-like pairs perfectly with a medium oneness. Harmonious? The Finn popcorn... Brothers are off-key compared. Everyday Prinzing **BUY THE EVERYDAY** DRINKING PACK 69120 3 BOTTLES OF EACH **WINE FOR ONLY \$200** save \$45.10 off retail



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Feature Winery



There is ample archaeological evidence to support the claim that the Spanish wine region of Rioja has an older wine history than Bordeaux, but it owes much to the influence of the French. When Phylloxera devastated their vineyards, hordes of French winemakers invaded Rioja, introducing vinfication techniques that have shaped Rioja's wine styles to this day.

By the 1950's the reputation of Spanish wine was at its lowest, and the only table wines internationally rated were those of Rioja. In the last two decades no other wine producing country has changed more dramatically than Spain, and nowhere else has this been more dramatic than in Rioja, where a new generation of wineries has ushered in the renaissance of this famous region.

One of the most influential of the new breed is Marqués de Cáceres, established in 1970 by Enrique Forner, whose winemaking family were forced into exile in France during the Spanish Civil War, and who introduced the most up-to-date Bordeaux winemaking techniques to the winery. The Forner family own the Cru Classé Château Camensac in Bordeaux's Haut Medoc and Château Larose Trintaudon.

The French connection doesn't stop there; Enrique retained the services of two the world's most influential oenologists, Michel Rolland and Professor Emile Peynaud. Their expert advice and hands-on assistance has ensured that Marqués de Cáceres continue to produce wines of the highest quality, wines that respect both Rioja's terroirs and its indigenous varieties.

Enrique Forner built the first new Bodega (winery/cellar) in Rioja in fifty years. Located in Cenicero in Rioja Alta, it is exceptionally well equipped, with an extensive barrel maturation hall that can hold thousands of barriques. The company works closely with some of Rioja's best growers.

In just thirty years, Marqués de Cáceres' innovative winemaking approach has swept away many of the old attitudes that held Rioja's wines back from international acceptance. The quality and value of Marqués de Cáceres wines are, by any standard, world-class, so it is not surprising that they consistently earn accolades from every part of the globe.

Marqués de Cáceres Blanco 2006

was \$19 now \$15.90 88000

BUY A CASE OF 12 FOR ONLY \$14.90 A BOTTLE

The advances made in Spain in red wine production are echoed in its white wines. Made from the native Spanish variety Macabe, this wine was cool fermented to accentuate the fresh fruit flavours. A pale straw-colour, it has an attractive bouquet of pipfruit nicely accented by hints of mineral. It is vibrantly lively, with well-defined apple, pear and herb notes that linger on. Excellent with seafood and chicken



Marqués de Cáceres Rosado 2006

was \$21 now \$16.90 88001

BUY A CASE OF 12 FOR ONLY \$15.90 A BOTTLE

Spanish Rosado, or Rosé, is not well known in this part of the world, but the millions of tourists that invade Spain every summer adore it. This is an 80% Tempranillo, 20% Garnacha blend harvested from the hill vineyards of the Rioja Alta. It is an inviting coral pink in colour with a finely-tuned bouquet combining crushed raspberry and mineral notes. Beautifully fresh and balanced, it has lovely berryfruit flavours slightly edged by hints of spice and mineral.





1

Marqués de Cáceres

Crianza 2003

was \$27 now **\$21.90** 88002

BUY A CASE OF 12 FOR \$20.90 A BOTTLE

This is a classic Rioja blend of 86% Tempranillo, with a balance of Garnacha and Graciano. The wine was fermented in stainless steel tanks and transferred to French oak barriques, where it was matured for twelve months and given a further fourteen months bottle ageing. It is bright ruby red, with a bouquet dominated by plum and berry aromas supported by spicy oak. The palate is full bodied, with the ripe berry and cherry flavours neatly complemented by a smooth texture and silky tannins.

Marqués de Cáceres Reserva **2001**

was \$41 now \$35 88003

BUY A CASE OF 12 FOR \$34.00 A BOTTLE

From the excellent 2001 vintage, this is a blend of Tempranillo, Granacha and Graciano that is matured in French barriques and bottle for a total period of nearly four years (twenty-two months in oak plus twenty-four in bottle). It has an intense bouquet of cherry, spiceandrefinedoak, while the exuberant blackberry and mulberry flavours linger almost endlessly. Lushly textured and supple, this is a balanced, highly drinkable wine.



Marqués de Cáceres Gran Reserva **2000**

was \$51 now \$45

BUY A CASE OF 12 FOR \$44.00 A BOTTLE

This is something special. Made only in the very best years, it is a classic Rioja that has both the structure and fruit weight to suggest that it will cellar very well. It is a dark garnet colour with a touch of brick on the rim. The complex bouquet reveals lovely notes of plum, and toasty oak, while the seamless palate is finely integrated with the fruit flavours enhanced by hints of leather, spice, roasted coffee, and oak. Velvety smooth, with a long, firm finish.



New releases, the strangely exciting or new vintages of old favourites out this month

Gunn Estate

Sauvignon Blanc 2007

\$14.50

CASE OF 12 ONLY \$13.50 A BOTTLE

It's a delight to have this charming contender unleashed, as it serves to remind us in these dim dark days that there was such a thing as summer; and secondly, it puts a little red flag up that says the 2007 vintage is very good indeed. 'Indian summer' cried the Hawkes Bayers, and certainly the intense flavours and extreme ripeness on show here are all lend weight to such proclamations. Loads of tropical flavour, plenty of citrus punch and much zing. Delightful.

Laroche Chardonnay 2006

\$15.90 48540

CASE OF 12 ONLY \$14.90 A BOTTLE

This shows high-toned aromatics for a Frenchie, but then again, Laroche wines are anything but typical in their style. With a sweet fruit entry of pineapples and green plums, this has great carry, offering a persistent presence of fruit and finesse without ever seeming overdone. It mixes its creaminess with a piquant nuttiness from the wood, while the fruit drops into place with a gentle and delicious splash. Oh, new vintage, and great pricing, too.



Brookfields ohiti Estate Hawkes Bay Riesling 2007

\$16.90

CASE OF 12 ONLY \$16.00 A BOTTLE

This Riesling is always one out of the box, if that doesn't seem too contradictory. The winery's experience with the Great White shows through in the sheer class of this early release, with a myriad of flavours and essential aromatic essences all bundled neatly into a package that charms and delights. Generous and opulent in style, with cascading lime notes scented with florals of the purest nature. The palate is passionfruit and citrus while there's a luxurious sweetness to lean back on and bask in.

Tyrrell'S Rufus Stone Heathcote Shiraz 2005

\$22

CASE OF 12 ONLY \$21.00 A BOTTLE

Heathcote is starting to become the darling of the Victoria wine region; those 500 million-year-old Cambrian soils are proving to be awfully popular with winemakers. And this truly is an arresting wine, in that it stops you in your tracks a bit and forces you to ponder. 'Hmm,' you might say. 'It's soft, and approachable.' Indeed. Quietly confident mocha and blackberry flavours float on in and take you over, while the sturdy structure keeps it all seemly. Seamlessly.





2005 Bordeaux's Best Yet?

Great Bordeaux vintages can be a mixed blessing. The rave reviews start coming in almost before the fruit is off the vines, it sometimes seems, and this groundswell of positive opinion drives global demand and, you guessed it, the prices go 'stratospheric', as the prices for the 2005 vintage have been described. In some cases, prices were more than 300% up on the 2004 vintage, something that even our peculiarly high dollar won't save us from. Prior to the 2005 being released, the international press reported that the prices would be high. 'Some châteaux will be sensible and value the wine according to status, but others will go for a big raise,' says Sam Gleave of Bordeaux Index. So, before we all get too despondent, is this ill-considered hype?

Nope. The better châteaux were starting to report exceptional fruit very early on, and it has shown out, with fantastic quality experienced on both the Left and Right Banks. 'I am extremely optimistic,' said Château Margaux director Paul Pontallier. 'Growing conditions from day one have been close to ideal. I have never seen that before.' Indeed sugar levels in the grapes are the highest they have been in 100 years. Château Haut-Brion reported reds 'in a perfect, healthy state'; indeed the wines we've seen so far are powerful, ripe and well-extracted.

Respected consultant Denis Dubourdieu reckons 2005 is the best vintage he's seen in Bordeaux in 35 years which, considering that time span encompasses the much drooled over 1982 and 2000 vintages, would suggest we brace ourselves for something pretty special

However, some are more measured, with Laurent Ehrmann of negociants Barrieres Frère saying that while the prices will initially soar, he predicts a cooling off period. 'Sure, it's a legendary vintage,' he is quoted as saying, but thought the notion of a 300% increase in prices a tad unrealistic. The good news is that the inflationary figures have little effect on the lesser known growths, and so we are able to offer a host of brilliant Bordeaux Supérieur, without the frightening price tags. Petrus they may not be, but they deliver hugely on quality and value. These guys make good wine whatever the vintage, and there's been enough said about the 2005 that you can rest assured, snaffling a case is smart economics.

And for those with an interest in the top-tier wines, they will arrive in New Zealand mid-2008. While over 90% of these are already sold, give our Marcus Pickens a call; you never know what extra allocations he may have managed to secure.

Château Lucière Bordeaux 2005

was \$18.90 now

BUY A CASE OF 12 FOR ONLY \$14.00 A BOTTLE

'Lucy, Lucy, Lucy my gal,' sang Ryan Adams (note the missing 'B') in the sort of contented yet vaguely rapturous tones that this perfect little imp will inspire. This is our third or fourth vintage of this, and yep, it is the pick of the bunch, as it were. Lucy-Loo comes all scarlet and tempting, with sweet blackberry-lipstick fruit and a sturdy toastiness in good support, while the palate is dangerously seductive, a siren of sumptuous berryfruit framed by sexily shaped tannins. The finish? An endless kiss...



Château Nicot Bordeaux 2005

was \$21.90 now \$16

BUY A CASE OF 12 FOR ONLY \$15.00 A BOTTLE

200 years they've been going at it, at Nicot's place, tenderly tending 15ha on the right bank of the Garonne, about 30km south-east of Bordeaux town herself. This excellent offering is traditionally vinified in stainless steel, and then given a hefty 2-3 weeks' skin contact (which would explain the beautiful colour, Hervé.) Only top-flight fruit could stand fifteen long months lurking in wood (a third of it new) but this forward, ultra-ripe jam-fest takes it all on the chin. There is within, too, a decent lick of spice. Supple, succulent and sturdy.

Château Souvenir

Bordeaux Supérieur 2005

BUY A CASE OF 12 FOR ONLY \$17.00 A BOTTLE

A phrase that doesn't normally compute with claret, but this bubbly little guy has a real 'drink me now' element to him. A traditional blend of merlot (60%), cabernet franc (20%), and cabernet sauvignon (20%), the nose tears it up with lush currants and jammy blackberry fruit, while there's a touch of French earth & mineral to keep the Francophiles nodding gently in their leather chairs. The oak is present but only faintly, the tannin building up the remainder of the picture which is one of breadth and length, and, decent depth and power. Will drink well till 2010. Find me another \$18 red you can say that about.



Château Roustaing

Réserve Vieilles Vignes Bordeaux 2005

BUY A CASE OF 12 FOR ONLY \$18.00 A BOTTLE

This has a powerful, intense nose, so there goes the theory that these sorts of wines show 'restraint'; whose absurd notion was that?! Really ripe fruits of blackcurrant and redcurrant fame leapfrog(!) from your tumbler and, for a 2005, it's almost 'don't I know you from somewhere' fresh. All the components are well integrated in seamless fashion, despite its youthful bravura and undeniable chutzpah, ensuring a joyride from the get-go. And after controlled experimentation, we decided that the second half of the bottle is even better than the first.



LUCIÈRE



A look at less well-known, new and intriguing wine types

Château Normandin

Le Clos Bordeaux Supérieur 2005

was \$27 now **\$21**

BUY A CASE OF 12 FOR ONLY \$20.00 A BOTTLE

According to my best translation software, this wine is great with 'magpies with the meat' and 'omelettes with the plugs or mushrooms.' Plugs for me, thanks Yves, so whip us one up, will you? It is a slightly softer style, being predominantly merlot and again, reflective of the vintage, full of fruit in a way more Hawkes Bay red than anything else. Flippant as we are, these are great food wines and, magpies notwithstanding, a slow-cooked duck or low-key roasted pork would be a charming companion to our Norm.

Château Sainte-Marie

Bordeaux Supérieur 2005

was \$28 now **\$23** 42168

BUY A CASE OF 12 FOR ONLY \$22.00 A BOTTLE

You could become intoxicated by the colour alone, being a beautiful ruby-crimson with dark flashings. Astoundingly aromatic, the complex bouquet kicks up some small black fruit scents, while wild summer raspberries poke on through as well. Toasty, rich and round as a whole, the oak part is pronounced but not overbearing, ensuring the fruit has a say, while typical tannic power is present but more structurally than anything else; i.e. astringent is what it is not. The finish leads you softly to la-la-land.



Château de Lugagnac Bordeaux Supérieur **2005**

was \$30 now \$24

BUY A CASE OF 12 FOR ONLY \$23.00 A BOTTLE

Comes with a bit of history, this, with the château itself being built during the Hundred Years War. The 80ha of vineyards straddle a raised bit of dirt between the rivers Garonne and the Dordonne in hard-won soil ideal for Cabernet. As for the wine, it's a candybox of fruit, chocolate and liquorice. Very round, lithe and supple - all the things that sniffing pundits say can't exist in a sub-\$50 Bordeaux. Well, they're wrong. Amidst the 'after you, please' politeness and elegance is an indefinable power, and all of these complexities are beautifully balanced.

Pinot Noir

Much debate rages over where, in this wondrous country of ours, the best Pinot Noir is produced. 'It's us by a country mile,' claim the Central Otago-ites, citing their unique terroir at the end of the earth that produces wines of colour, candour and complexity. 'But you don't make enough to satisfy a thirsty public,' contend the Marlborough folk, adding that like Bunnings Warehouse, they won't be beaten on price. In Martinborough they view the former as Johnnies-come-lately, and the latter as providing no competition; Martinborough doesn't really play in the sub \$30.00 category. Oh it can, and a couple of winery second labels do this very successfully, but really with this region, the home of New Zealand Pinot Noir, superior quality is what it aims for, and generally produces.

The point is, of course, that no region does it better than any other; they all produce wines that reflect their individual terroir, and no grape expresses terroir more honestly than Pinot Noir. If it seems ridiculous to laud one region over another in a country so small as ours, just remember that in Burgundy, they debate long into the night about the different expressions of terroir that one particular row has over the one next to it.

Pinot Noir is no longer just world famous in New Zealand either, with the general opinion of the world's winewriters and winemakers being that outside of Burgundy, to quote Carly Simon, nobody does it better. Which does make Martinborough kinda special, because it was a couple of decades ago that Larry McKenna, originally of Martinborough Vineyards (and now behind the Escarpment brand) was the first to see the potential for this, the Holy Grail of grapes, to produce scintillating wines from the Martinborough terroir. This he did, then others joined him, and they all continue to do so. These wines are thrilling; from the high-impact, robustly structured to the softer, more sensual and seductively complex, Martinborough covers the gamut of styles. And in overall terms, they are only a few steps into the journey. To quote another musical giant, Bachmann Turner Overdrive: you ain't seen nothing yet.

Leung Estate

Ma Maison Martinborough Pinot Noir 2005

was \$42 now \$38

BUY A CASE OF 12 FOR ONLY \$37 A BOTTLE

This charts a course that is more Burgundian than anything else, with that classic brooding intensity that very quietly speaks volumes. There's no shortage of upfront red fruits; give it a bit of air and you'll find yourself fragrantly enveloped with that 'dewy garden' character that Vosne Romanée can often communicate. The oak, only hinted at on the nose, is more pronounced on the palate, but is very much in check, allowing the smart fruit and the carefully controlled complexity to enchant and delight.

19	9087	Te Kairanga Martinborough Pinot Noir 2006	\$21.00
10	715	Julicher Estate 99 Rows Martinborough Pinot Noir 2004	\$26.00
10	580	Ata Rangi Crimson Martinborough Pinot Noir 2006	\$26.90
15	806	Nga Waka Three Canoes Martinborough Pinot Noir 2003	\$29.00
15	797	Nga Waka Martinborough Pinot Noir 2003	\$29.00
10	716	Julicher Estate Martinborough Pinot Noir 2003	\$32.00
13	3683	Margrain Home Block Martinborough Pinot Noir 2005	\$42.00
10	287	Escarpment Martinborough Pinot Noir 2006	\$44.00





Chapel Hill South Australia



For a relatively young winery, Chapel Hill has made quite an impression; Chapel Hill is an Australian winery, but very much an international star. Its wines are sold in Canada, Germany, Hong Kong, Switzerland, the U.K. and U.SA. And, of course, here in New Zealand. Their wines have received so many awards and high scores from authorities like Robert Parker that there too many to catalogue here, except to add that for sheer consistency, Chapel Hill have few rivals.

Chapel Hill is run by the Schmidheiny Family, who also own the Cuvaison Winery in California and Landelia in Argentina. Their vast experience in international wine markets is complemented by a strong management team headed by CEO Jim Humphries. Jim, with twenty-five years in the industry under his belt, has the good fortune to have Michael Fragos as his chief winemaker. Michael, who joined Chapel Hill in 2004, was named Winemaker of the Year by the prestigious Winestate magazine.

The winery was established in 1979, taking its name from a historic ironstone church originally built on the property in 1865. Today the church has been fully restored. It now serves as a tasting room and retail area, and has become very much a focal point and tourist attraction.



This stunningly appointed winery is located in the lovely rolling hill country of McLaren Vale, forty kilometres south of Adelaide, and enjoys a Mediterranean climate ideally suited to viticulture. The soils in the vine-yards vary considerably and provide the winemaking team with a range of flavour profiles. Chapel Hill also source fruit from other renowned South Australian regions, including Coonawarra and Padthaway. With this excellent selection of terroirs and varietals, Chapel Hill is able to produce a range of beautifully-crafted wines that deftly showcase the pure flavours that come from the unique soils and climate in this region of Australia.



Chapel Hill Winemaker, Michael Fragos

Chapel Hill

Il Vescovo Sangiovese Cabernet 2004

was \$28 now \$19.90 21240

BUY A CASE OF 12 FOR ONLY \$18.90 A BOTTLE

It's not only the French varieties that have thrived in McLaren Vale, so too have Italian varieties such as Sangiovese. Il Vescovo (Italian for Bishop) is a blend of 70% Sangiovese and 30% Cabernet Sauvignon (the sort of blend that made Super Tuscans famous), traditionally fermented and matured in seasoned French barriques. With a fragrant bouquet of black cherry, violet and spice notes, the Cabernet provides the palate with backbone and compliments the Sangiovese by adding its own distinctive characters. Suave and savoury.



was \$28 now \$19.90 21241

BUY A CASE OF 12 FOR ONLY \$18.90 A BOTTLE

Like their counterparts in the Rhône Valley, McLaren Vale winemakers have long appreciated that Syrah (aka Shiraz) and Grenache work exceptionally well together. This wine is a blend of 85% Shiraz and 15% Grenache, each separately fermented to preserve varietal characters. The aromatic bouquet showcases cassis, nutmeg, and spicy oak nuances, while the palate exudes style, and a shaft of rich, ripe plum flavours with flashes of coffee, supported by oak. Beautifully harmonious, it is a svelte wine with a firm, lingering finish.



Chapel Hill McLaren Vale Cabernet Sauvignon 2004 was \$36 now \$27

BUY A CASE OF 12 FOR ONLY \$26.00 A BOTTLE

South Australia's McLaren Vale wine region has the ideal climatic profile for the late-ripening Cabernet Sauvignon, and the growing conditions throughout the whole season for this vintage were excellent. The wine was traditionally fermented and matured in a combination of new and seasoned oak barrels for twenty-two months. This is an opulent Cabernet, filled with sweet fruit flavours that linger endlessly. The nose is dominated by classic blackberry aromas supported by nutty nuances and some integrated toasty oak. A magnificently structured and complex mouthful.

Chapel Hill

The Vicar Shiraz Cabernet Merlot 2001

was \$58 now \$45 21233

BUY A CASE OF 6 FOR ONLY \$44.00 A BOTTLE

Chapel Hill's flagship red is appropriately called The Vicar, though it's unlikely that this stupendous wine is ever served at Communion; it is best reserved for more secular contemplation. The Vicar has earned a huge number of awards, including Best in Show Trophies. It is not released every year, so this is a rare event that is eagerly awaited by wine connoisseurs throughout the world. A wonderfully rich concoction, laden with fruit aromas tinged with herb, spice and oaky nuances. Complex, beautifully proportioned and sophisticated, it has both presence and momentum.





was \$74 now \$65 21235

BUY A CASE OF 6 FOR ONLY \$64.00 A BOTTLE

Finishing the evening with the The Devil and friends is a great way to enjoy bold cheeses or Chocolate Fruit Truffles. This 12-year-old Tawny Port is made by the Portuguese Solera system in small quantities, and sold exclusively at the cellar door. The Glengarry team persuaded Chapel Hill (it definitely did not involve any Faustian pacts) to release The Devil for the first time in New Zealand. It is a rich, smooth wine with nutty toffee and spice aromas and flavours; absolutely delicious.



Every month, a red and white for under \$10, and a sparkling under \$20



Wally's Hut Cabernet Shiraz 2005

was \$13.90 now \$9.90 28425

Obvious, but never vulgar, that's Wal. You know, he's more Gwen Stefani than Pink, if you will, slugging it out with the big guns, the Butchers of the Barossa who flog their uneven wares in an attempt to part us from our hard-earned Pacific pesos. Wal, on the other hand, sits back in his leather lounger, knowingly, knowing that we'll flock to the floor and secure cases of this beautifully juicy, structured and damn drinkable drop, because it's under ten bucks and it is mighty, mighty good. Honest Injun, as you used to be allowed to say.

Clifton Road

Hawkes Bay Sauvignon Blanc 2007

was \$12.50 now \$9.90 18007

If you haven't seen this brand kicking around our stores before, you haven't become an amnesiac. This is a special label made exclusively for us, the result of a parcel or two of fruit that we just wanted to get our mitts on and then pass on to you at a ridiculous price. Oh, and it had to be top notch, natch. Ergo: a bright and breezy upfront tropical fiesta of full-on flavour, with typical Sauvignon zing, plenty of palate weight and the word 'bargain' writ large on every mouthful.



Orlando Trilogy Brut NV

was \$21.00 now \$16.90 25076

This is made from the three traditional Champagne varieties, Pinot Noir, Chardonnay and Pinot Meunier (but you guys should know that by now, by golly) and has more than a sniff of French elegance about its person. It does a lag on lees of a couple of years, then emerges all suntanned and healthy with loads of freshly baked croissant/loaves rising from Gran's oven-type aromas. Creamy in the mouth and yet brightly backlit by beautiful fruit - crisp apples tinged with citrus. Boom! In a word, complete.



What's On # 6

August 2007

For more details go to: wine room on www.glengarry.co.nz or phone 0800 733 505

Monday 6th August

Bordeaux 2005: tasting the 2005 wines from the wineletter 6:30pm Glengarry Kingsland Wine Club 467 New North Road Cost: \$15 per person. Bookings required

Tuesday 7th August
Domaine de Courcel: vertical tasting
7:00pm Glengarry Herne Bay Cellar, 54 Jervois Road
Cost: \$45 per person. Bookings required

Tuesday 7th August Glengarry Malt Whisky Tasting Club A tasting for Peat Lovers, presented by Jak Jakicevich 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$35 per person. Bookings required

Friday 10th August A Spanish Affair: new wines from Marqués de Cáceres 7:00pm Dida's Food Store, 54 Jervois Rd, Herne Bay Cost: \$65 per person. Bookings required

Monday 13th August Veuve Clicquot Masterclass 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$35 per person. Bookings required

Tuesday 14th August Bordeaux Club Tasting: 2004 Second Growth Tasting 6:30pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$65 per person. Bookings required

Bordeaux 2005: tasting the 2005 wines from the wineletter 6:30pm Kelburn Wine Club Cost: \$15 per person. Bookings required

A look at Martinborough Pinot Noir 7:00pm Glengarry Devonport Wine Club Cnr Clarence St & Wynyard St Cost: \$15 per person. Bookings required

Veuve Clicquot Masterclass 6:30pm Thorndon Wine Club, 232 Thorndon Quay Cost: \$35 per person. Bookings required

Kumeu River 2006 Chardonnay Releases presented by Michael Brajkovich 7:00pm Glengarry Herne Bay Cellar, 54 Jervois Road Cost: \$30 per person. Bookings required

Wednesday 22nd August

Tasting the wines of Chapel Hill 6:30pm Glengarry Westmere Wine Club 164 Garnet Road Cost: \$15 per person. Bookings required

Tasting of Bordeaux 2004 6:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$45 per person. Bookings required

Monday 27th August The New Spain: the wines of Marqués de Cáceres 6:30pm Glengarry Newmarket Wine Club 22 Morrow Street Cost: \$15 per person. Bookings required

Burgundy 2005: a look at this blockbuster vintage 6:30pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$45 per person. Bookings required

Calvados tasting with Guillaume Drouin from Calvados Christian Drouin 6:30pm Glengarry Takapuna Wine Club Cnr Hurstmere Rd & Killarnev St Cost: \$25 per person. Bookings required

Friday 31st August

Cooking with Calvados with Guillaume Drouin from Calvados Christian Drouin 7:30pm Dida's Food Store, 54 Jervois Rd, Herne Bay Cost: \$65 per person. Bookings required

Tuesday 4th September Kumeu River 2006: New Releases presented by Michael Brajkovich 7:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$30 per person. Bookings required

Wines and accessories for every occasion





Green Man Organic Brewery Best Bitter 500mL

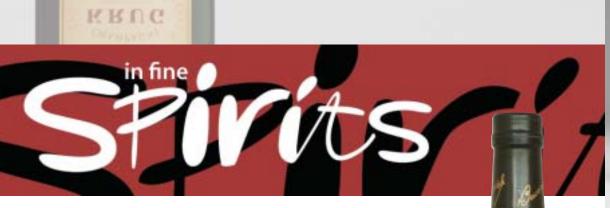
single \$5.50 91922

Oh, come on, why do you think it's called Green Man? Uh-huh. Al Gore. Samoa sinks into the sea. People in Birmingham having to catch the ferry to work. You got it. Environmental. These dudes are winning praise all over the net just because they use old Heinie and Becks bottles and recycle 'em for their own purposes. The use recycled BJ Ball paper for their labels. True. Their purposes, of course, are laudable. The beers: sensational, all the way from icy Dunedin. They're made in the traditional style: German for lagers, British for bitter, with no sugars, no nothing added, and are clean, full-flavoured and very well-executed bevies. Founded by Tom Jones (s'true) and brewed by a guy called Kasper the Friendly Ghost, these guys and their ales lack no character.

91921 Green Man Lager 500mL

single **\$5.50** single **\$5.50**





Bacardi 8
Reserva Superior Cuban Rum 1Litre

WAMPAGN

KRUG

· · ·

\$49 92592

family member is christened with a touch of Grande Cuvée

to their lips, which says quite a bit, don't you think?

Me old mate Francey and I got quite used to supping this of an evening, neat, perhaps with the occasional indulgence of an ice cube, and always with a wedge of fresh lime. The Sopranos never looked better. '8' has a caramel-coated richness that is truly gorgeous, and a spicy lift and carry that slips slowly across the palate and all the way to the inordinately long finish. It is like the club-catz that used to drink it - smooth, rich and very convincing. Lacking the sharp edges that cheaper rums can throw up, as it were, it appeals to a broad range of drinkers: rum-freaks, cognac aficionados and anyone who has a taste for the top shelf. Which, as we discovered, to the destruction of our solitary splendour, is just about everyone. The girls next door included. Aces.



Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. Purchase online at glengarry.co.nz or just call us on 0800 733 505

View all our Case Offers at glengarry.co.nz

Case Offers



Clifton Road

Hawkes Bay Merlot 2006 18009





Taltarni Three Monks

Cabernet Sauvignon 2005 27892





Jaboulet Les Traverses

Côtes du Ventoux 2004 45340



SACRED HILL RESERVE RANG

Sacred Hill has come a long way in the last twenty-one years. In 1986 their first wine, a Fumé Blanc, was released at a time when the trend was heading toward producing pungent, herbaceous, zesty styles closely associated with Marlborough. That innovative flair has consistently been a hallmark of Sacred Hill's approach to winemaking.

David Mason, managing director of Sacred Hill, recalls: 'Our first pressing, crushed by foot, only yielded us 350 cases, but our aim, then and now, was to produce premium wines that represented exceptional value for money.'

The Sacred Hill Reserve Range was created with that philosophy very much in mind. The fruit is sourced from those regions that best suit each individual variety, and the grapes are grown in specially selected vineyards. They include the high-performing Rifleman, Dartmoor and Gimblett Gravels in Hawkes Bay, from which the premium Merlot, Cabernet Sauvignon, Syrah and Chardonnay are produced. The Reserve Range Sauvignon Blanc, Riesling, Pinot Gris and Pinot Noir are produced from Marlborough fruit.

The Reserve Range is made by combining traditional Old World techniques and New World methods to enhance the complexity and structure of each wine. Each punches way above its weight, and is stunningly priced for the quality.

Sacred Hill Marlborough Vineyards Marlborough Sauvignon Blanc 2006

was \$19.90 now \$16 18354

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

Sacred Hill's policy of selecting their grapes from regions that best express the varietals' distinctive characteristics has paid off with this Marlborough Sauvignon Blanc. The wine was cool fermented to retain the aromatic intensity that's made Marlborough Sauvignon world famous. With a typically herbaceous edge on the nose that lifts the passionfruit and gooseberry aromas, it is a richly flavoured wine with ripe tropical fruit touches that embellish the mouthfeel. Classy and well balanced, with an appealing, lingering freshness.

Sacred Hill Barrel Fermented

ACRED HILL

Hawkes Bay Chardonnay 2005

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

A superbly crafted wine. Barrel fermented, it was lees stirred and matured for twelve months in French oak barriques to provide complexity and textural richness. The bouquet is a collation of grapefruit marmalade, peach and toasty oak. The heart of the palate is based on fruit intensity that provides a lingering, sensual depth. The oak fermentation and lees maturation contribute a spicy, creamy, mealy dimension that complements the fruit. Outstanding value.



Sacred Hill Marlborough Vineyards Marlborough Riesling 2006

was \$19.90 now \$16

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

The 2006 Marlborough harvest produced excellent weather conditions that delivered well conditioned, beautifully ripened Riesling. The wine was cool fermented with a selected yeast strain to enhance the aromatic and flavour characteristics. The fragrant bouguet evokes floral and tropical fruit aromas with hints of spice in the background. The slightly off-dry palate has dollops of ripe flavours, a plump mouthfeel and is effortlessly balanced by a splash of lime. The fruit flavours are embellished by glimmers of minerality and a fresh finish.



Sacred Hill Basket Press Hawkes Bay Merlot 2005

was \$19.90 now \$16 ₁₈₃₆₁

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

This, from the excellent 2005 Hawke's Bay vintage, is right up there with the best of the season. The wine was traditionally fermented and matured in barriques for twelve months. It is an attractive, youthful-looking wine with a deep ruby colour highlighted by flashes of cerise. The nose opens on a positive note, showing ripe plum aromas with hints of spice and coffee. The palate is well integrated, has abundant fruit flavours, a supple textural complexity and neat tannins that modulate the fruit and extend the finish. Super value.

Sacred Hill Gimblett Gravels Hawkes Bay Syrah 2006

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was \$21.90 now **\$ 1**

BUY A CASE OF 12 FOR ONLY \$17.50 A BOTTLE

The Gimblett Gravels, with its free-draining soils and high summer temperatures, is ideally suited to Syrah. Wines that bear the Gimblett Gravels name must be made from 95% of fruit grown in the sub-region. The aromatic bouquet suggests black cherry, plum, clove, cracked pepper and vanillin oak. A well proportioned wine with spiceedged, ripe fruit flavours that sweep through the palate and are enhanced by a suave texture, a firm structure and a long, flavoursome finish.





Pasqua
Terre del Sole Merlot 2005

was \$12.90 now \$10.90 66088

BUY A CASE OF 6 FOR ONLY \$10.00 A BOTTLE

There are more than eighty authorized vine types grown in the Veneto region. The varieties range from ancient natives such as Corvina and Rondinella to an increasing number of foreign varieties. The most prominent of these is the Merlot, but it has been grown in the region for so long that it has acquired its own regional characteristics. This ruby-coloured wine is an absolute bargain and worth buying by the case. It is very approachable, with a lively bouquet showing berry/plum aromas and hints of spice. Ready to be enjoyed, it has a nice grapey presence and a smooth and easy texture.

Cecchi Bonizio Sangiovese 2005

MERLOT

HIDE VIA

was \$19.90 now \$16 62443

BUY A CASE OF 6 FOR ONLY \$15.50 A BOTTLE

When John Keats wrote 'O for a draught of vintage, that hath been cooled by a long age in the in the deep earth / O for a beaker of the warm south' he could well have been expressing the virtues of this Sangiovese from the south-west Tuscany region of Maremma. It is a purplish red wine with a wonderful vinous bouquet exuding bitter cherry, violet, sun dried tomato aromas and hints of wild herb. Rich, smooth and full bodied, it beautifully expresses its origins and finishes on a long, flavoursome note. A Gold at the Los Angeles International Wine Competition.



Cecilia Beretta

Grigio Luna Pinot Grigio 2005

was \$21.90 now \$17.50 60486

BUY A CASE OF 6 FOR ONLY \$17.00 A BOTTLE

You'd be forgiven if you believed that the Hungarian Szürkebarát Grauer Mönch, the Czech Rouci Sedive, the German Ruländer, the French Beurot, Malvoisie and Fromentot grape vines were all different varieties, but they are in fact that well-travelled Pinot Noir mutation, Pinot Gris. Not only does Pinot Gris change its name from place to place, but it also has the knack of assuming a different personality depending on where it is grown. This Italian Pinot Grigio is a fresh, light-bodied wine with floral, pear and stonefruit notes on the nose and palate. Well priced and excellent with food.



Cecchi La Mora

Morellino di Scansano 2005

was \$23.90 now \$ 18 62419

BUY A CASE OF 6 FOR ONLY \$17.50 A BOTTLE

La Mora is produced from Morellino, a synonym for Sangiovese in the Scansano region. To retain the optimum flavours, Cecchi keep cropping levels low and cool ferment in stainless steel tanks. The wine is matured in barriques and minimally handled prior to bottling. It has a distinct ripe berry bouquet supported by spicy oak. Stylish and well balanced, it has a brambly character nicely seasoned by oak and enhanced supple tannins.

Santa Margherita

Toscana Sangiovese 2005

was \$26 now **\$22** 62510

BUY A CASE OF 12 FOR ONLY \$21.00 A BOTTLE

Around the world, particularly in the USA, Santa Margherita is famous for its top-selling Valadige and Alto Adige Pinot Grigios; but the company has vast holdings in other Italian wine regions. In Tuscany, Santa Margherita owns two magnificent estates and production facilities: 'Vistarenni' in the province Sienna and 'Pile e Lamone' in the province of Florence; and in addition, they source grapes from other Tuscan regions. This Sangiovese from the Maremma zone displays a silky character that enhances the cherry/plum aromas and flavours. Medium bodied, with upfront juicy fruit flavours, it is well balanced and finishes on a lingering note.



Fontanafredda Barbera d'Alba DOC 2004

was \$30 now \$28 62710

BUY A CASE OF 6 FOR ONLY \$27.00 A BOTTLE

Outside of Piedmont, the Barbera is generally regarded as 'the bridesmaid to Nebbiolo', the variety responsible for the great, long-lived Barolos. By comparison, the Barbera might be considered a little plebian, but it is a variety that produces just about every style that red wine drinkers yearn for. It can be young and fruity, extremely drinkable and affordable. But when given some TLC in the vineyard and the winery, Barbera can produce truly complex and sophisticated wines like this example from Fontanafredda. It has a vibrant spicy cherry bouquet leading on to a persistent, fruit-laden, silky smooth palate.





Tastings

Glengarry Victoria Park Wine Room Cnr Wellesley Street and Sale Street Phone 308 8346

- Convenient CBD location
 Seats 60 or standing room for 100 people
 Catering available from Didas
 Projector, Internet access, ISDN line
 Plenty of parking (free parking after hours)
- The Glengarry Wine Rooms are available for hire
- All Glengarry Wine Rooms use Riedel Glassware
- Looking for somewhere to hold your Christmas party?
- Hold your next Team Building in a Glengarry Wine Room
 Innovative spaces for Product Launches
- Ideal for business meetings
- Packages can be tailored to suit your requirements

Glengarry Thorndon Wine Room 232 Thorndon Quay Phone 472 7051

Situated above Glengarry Thorndon Quay
Standing room for 80 people
Catering Available
Ideal for team-building wine options evenings

We have some superb Wine Rooms and Tasting Packages available for hire. If you're thinking of a group session involving wine and want to have some fun, email us at wineroom@glengarry.co.nz or ph 0800 733 505 and we'll contact you with the details. Priced per head, including catering and facility. We can tailor a package to suit your needs, or you can choose from our own selection:

Glengarry Herne Bay Cellar 54 Jervois Road Phone 378 8555

Situated below Glengarry on Jervois Rd beside Didas Food Store & Wine Lounge Standing room for 20 people Ideal location for private tastings

Glengarry Westmere Wine Room 164 Garnet Road Phone 360 4035

Situated above Glengarry Westmere Seats 15 or standing room for 20 people Catering available from Didas Ideal location for business meetings

Wine Options

An excellent team building exercise for all levels of wine knowledge. Six wines are served blind (label hidden) and a number of multiple choice questions asked about each wine. The team that gets the most correct answers wins.

\$15 per person: great value wines \$30 per person: top end wines Six wines per session Cheese boards inclusive

Glengarry Newmarket Wine Room 22 Morrow Street Phone 524 5789

Situated above Glengarry Newmarket Seats 30 or standing room for 45 people Catering available from Didas Projector, Internet access, ISDN line

The Glengarry Wine Academy

Informative, but never intimidating, the Glengarry Wine Academy is an opportunity for beginners as well as experienced aficionados to expand their knowledge and develop their interest in wine.

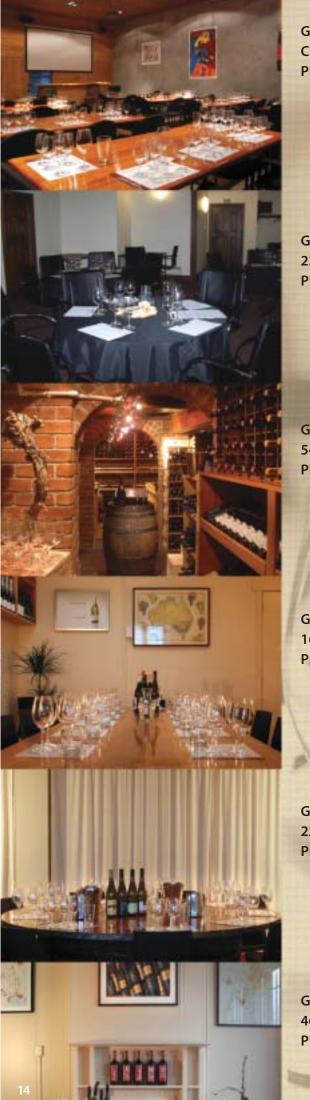
Aspects of wine covered:

Breaking down the intimidation factor
The mechanics of tasting wine
Sensory perception and evaluation
The winemaking process: sparkling and still
The main grape varieties
Cellaring wines

\$195 a person (special corporate rates available) Cheese boards inclusive

Glengarry Kingsland Wine Room 467 New North Road Phone 815 9207

Situated above Glengarry Kingsland
Seats 25 or standing Room for 30 people
Catering available from Didas
Close to lots of great bars and restaurants
Ideal location for cocktail parties



LENGARRY

Each month, from the hundreds of wines submitted to us, the Glengarry Tasting Panel selects our top ten wines

Clearview Hawkes Bay Reserve Chardonnay 2006

An impeccably made Chardonnay with exciting tropical fruit aromas and flavours enhanced by mealy characters, toasty oak and a creamy texture. Finishes on a bright citrus note.



The Black Chook McLaren Vale Shiraz Viognier 2006

This is a bit of a blockbuster; it's velvety smooth and simply great value. It is alive with spicy fruit aromas and flavours that prevail right through to the long finish.



Pegasus Bay

Waipara Sauvignon Semillon 2006

was \$29 now \$25 18621

The gooseberry and passionfruit characters of the Sauvignon Blanc are complemented by lovely citrus nuances that provide the wine with both structure and length.



Gibbston Valley
Central Otago Pinot Gris 2006

was \$30 now \$26 12906

A terrific Otago Pinot Gris with a concentrated bouquet displaying ripe pear and spice aromas. The palate is richly flavoured, nicely balanced and complemented by a slick texture.



Pasqua Sagramoso Soave Superiore DOCG 2004

was \$21.00 now \$17.00 66042

A single vineyard Soave with an attractively understated perfumed bouquet. The purity of fruit on the palate makes this a great wine with



Trapiche
Argentinian Malbec 2005

was \$14.50 now \$12.50 90667

This is a superb-value Argentinian Malbec; full bodied and packed with ripe cherry and spice aromas, it has hints of coffee on the firmly structured, well balanced palate.



Waipara Hills
Marlborough Sauvignon Blanc 2007

was \$18.90 now \$16 10915

Specially selected from premium Marlborough vineyards, this is an intensely flavoured wine with a racy mouthfeel awash with passionfruit, mineral and herbaceous aromas and flavours.



Saint Clair Pioneer Block 10 Twin Hills Chardonnay 2006

was \$30 now \$26 18383

This is a rich, full bodied Chardonnay with lifted peach aromas and understated oak. Elegantly structured and smooth, with a biscuity, mineral



Akarua The Gullies Central Otago Pinot Noir 2006

was \$35 now \$29.90 10184

An approachable Pinot Noir with ripe cherry and plum aromas on the nose. Nicely weighted and richly flavoured, it is well balanced, has a supple texture and a finely measured finish.



Château Mont-Redon
Côtes du Rhône 2005

was \$28 now \$22 41419

Excellent value. The nose displays raspberry, violet, spice, pepper, dried herbs and understated oak. The palate has a warm, fleshy feel that complements the berryfruit flavours.





THE AUGUST TOP10 PACK 69122 **1 BOTTLE OF EACH WINE FOR \$220** save \$55.90 off retail

The Clicquot Collection

Madame Clicquot was widowed in 1805, and tenaciously decided to take over the reins of her husband's business. The Widow ('veuve' in French) Clicquot revolutionised champagne by creating the remuage process that allows us to enjoy clear champagnes free of the yeast used to make the bubbles. She also broke the naval blockades of the time to get her champagne to Russia. The Widow never waivered from her single goal: only one quality, the finest. 200 years on, all the hard work has been done. All you need are some free arms to carry your shopping home!

