GLENGARRY

Wineletter 113 September 2006

GAS

0

3 Terraces Wild Rock Seductively Yours, Merlot Champagne Salon Murray McDavid Malts Palomino September Top10



delivery ontime, everytime gift packs for all occasions functions we cater for it all sale and return by arrangement glassware loan/hire wine, beer, spirits, beverages advice on everything wine related monthly offer hot and exclusive! fun and education we're known for it; it's fun! credit accounts ioin us!

_Ocitions

аискіапо

victoria park cnr wellesley st & sale st 308 8346 herne bay 54 jervois rd 378 8555 ponsonb 139 ponsonby rd 378 8252 parnell 164 parnell rd 358 1333 newmarke 22 morrow st 524 5789 mission bay 49 tamaki dr 528 5272 mt eden 250 dominion rd 623 0811 cnr wellesley st & mayoral dr 379 8416 takapuna cnr hurstmere rd & killarney st 486 1770 devonport cnr clarence st & wynyard st 445 2989 remuera 400 remuera rd 523 1594 kingsland 467 new north rd 815 9207 164 garnet rd 360 4035

wellingt

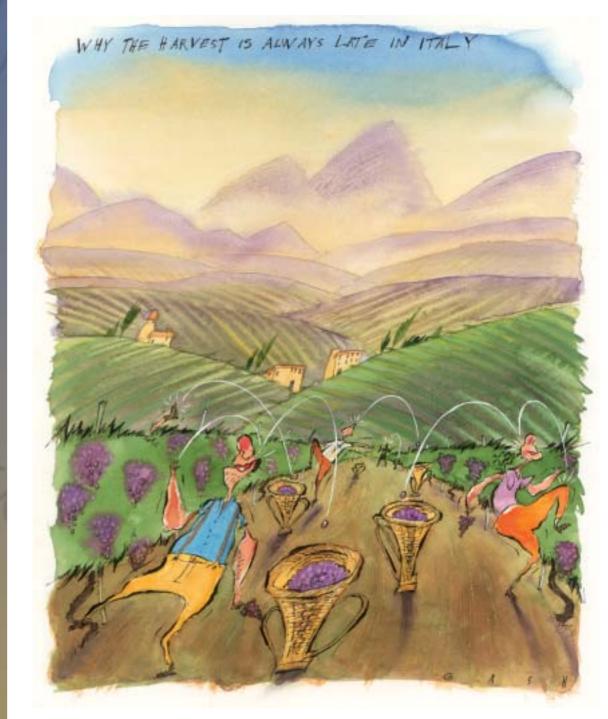
JGARRY

AND DRIVE

232 thorndon quay 472 7051 kelburn 85 upland rd 475 7849 courtenay place paramount cinema building 27 courtenay place 385 9600

dida's wine lounge & tapas 54 jervois rd 376 2813 dida's food store 54 jervois rd 361 6157

www.glengarry.co.nz



I spotted a curious sight outside our Takapuna store the other day. There was an old Nissan station wagon, doors splayed open, paint buckets, tarpaulins and ladders askew within, while a man in overalls was hoisting scaffolding against the front of the building. Had the local vigilante groups finally cried 'halt' to a perceived crime spree and erected their own gallows? Had we been tagged? Nope, I remembered that we are pursuing a strategic aesthetic vision on all our stores over the next month or two or, in my kind of language, we are repainting the shops. Mustard and purple are 'so last century' I've been told, so our new, more subdued charcoal and claret livery is adhering to the bricks and mortar across all of our 16 outlets. No, it may not make the wine taste any better, but we are always keen to provide the best possible lingering and browsing environment that we can.

To matters monetary now, and a quick word about the impact the new coins and the loss of the five cent guy have had on liquor retail pricing around the traps. I'm unsure how some outlets call taking a wine from \$15.20 to \$15.90 'Swedish Rounding', but maybe they do things differently in Stockholm. A number of other liquor retailers, we've noticed have, supposedly due to the elimination of the 5c coin, rounded their .95c pricing to .99c. That sort of Swedish rounding is totally Greek to me. All it means to you as a consumer is that when you hand over that hard-earned cash, you will get no change. As you can tell by our Picasso-like assault on our stores, 'no change' just doesn't work for us as a philosophy.

What we have chosen to do in the midst of this currency conundrum is to use the introduction of the new coinage as a catalyst for pricing change, and have almost unilaterally changed our prices down. If a wine was \$16.95 it's likely now to be \$16.50 or even \$16.00, for example. How so, you may well ask? No, we haven't become an NPO-cum-charity, but we have re-negotiated our purchasing terms with almost all our suppliers to enable us to accommodate this shift downwards in retail pricing. It just seemed to be the most reasonable way to go about it, and the only way to ensure we continue to deliver great drinking and great value. Have a good month,

Jak Jakicevich

Evendan Prinking

A quartet of smart wines that won't tax your wallet but will deliver a great mouthful

Goldwater Boatshed Bay Merlot/Cabernet/Cabernet Franc 2003

was \$19.90 now \$16.50 12962



This is 100% Waiheke, handpicked, handmade and handy to have around as a late winter taste-treat. She's a bright and vivacious wee beastie, with loads of chocolatedipped plums bursting forth and capturing your imagination in a mighty pleasant fashion, while some spice-tinged oak ensures there's plenty of substance to go with the style. Bottled this time last year, it's round and beautifully balanced, providing enjoyment at a price Waiheke reds seldom get down to. Smashingly funky label, too; leave the bottle somewhere obvious and wow your friends.

Windy Peak Shiraz Viognier 2003

was \$19.90 now \$16.50 28623

This excellent offering justifies its place in the everyday drinking stakes by the swiftness with which it keeps racing off the floor in our stores. So frequently are we reordering it from sunny Victoria that we figured a lot of you are drinking it on a daily basis, and before we have a riot at the gates, best we seriously stock up. This vibrant, crowd-pleasing red is also a complex and charming example, with its typical spicy, dark berry Shiraz characters elevated to divine heights by a hint of floral viognier. Chewable and adorable. approachable and affordable.



Jackson Estate Marlborough Chardonnay **2004**

was \$19.90 now \$16.50 13113



Captain Jackson tells us that 2004 was 'a very strong year for Chardonnay.' Wrap yourself round a steadying glass of this and you will be in firm agreement. Clean, crisp Marlborough Chardonnay characters of citrus and oscillating tropical delights expertly woven around a core of toasty oak. The overarching taste is of luscious white peaches, while a hint of flint and a slice of spice keep it perky. The overall impression is impressive: mouthfilling richness, fully flavoured, creamily textured and beautifully balanced. A mighty fine glass of wine, in other words.

G Waipara Hills Unoaked Chardonnay 2004

was \$18.90 now \$16.50 10387

Waipara Hills have been making expert blends from the pick of their Marlborough and Canterbury landholdings for many years now, ensuring the best of both regions slips quietly into the final mix and delivers on all possible fronts. This is a burst of excitement, with juicy melon flavours, citrus zip and some good healthy body as the result of a disciplined workout on lees and in the tank. The fruit is to the front here, which, when worked up with the other elements delivers a no-nonsense yet satisfying wine that should have a permanent place just next to the vege crisper.





G the glengarry card

GLENIGARR

Win a Case of Wine!

Each month when you use your Glengarry Card to purchase instore or online at www.glengarry.co.nz you automatically go in the draw to win a case of wine.

Special Glengarry Card Offer:

Purchase during September and go in the draw to win a weekend for two in Martinborough in November, with tickets to the Martinborough Food and Wine Festival, a night's accommodation and a rental car for the weekend.

Look out for the G instore:

Every time you see the Glengarry Card Icon on a product instore or in the Glengarry Wineletter, you save. All you need to do is present your Glengarry card to take advantage of the extra savings.

Feature Winery

3 Terraces



3 Terraces Wairarapa Pinot Noir 2004 was \$30 now \$24

A TERRACES

2004 was cooler than normal for the established vineyards of Martinborough, but Dakin's Road was not adversely affected because it is a warmer and drier site, and though the crop was down the quality was good. Twenty per cent of the hand harvested bunches were whole bunch fermented with the juice. The wine was put through malolactic fermentation in French oak barrels and matured for ten months. It has a profound bouquet dominated by ripe berry and cherry aromas followed by subtle spicy oak. The palate is fruit based but not overtly fruity, and it has an abundance of ripe characters supported by a silky texture and a fine, grainy finish.

3 Terraces

Wairarapa Pinot Gris 2006

was \$25 now \$19.90 19327

This proves that Wairarapa, though it bears nothing in common with Alsace, can produce Pinot Gris with a similar enigmatic personality. Made from lightlycropped, hand harvested and whole bunch-pressed fruit, the wine was cool fermented to extract maximum varietal flavour and freshness. It is a pale, glossy straw wine with wafts of ripe, honeyed Asian pear aromas lined with dollops of spicy musky nuances. The palate is loaded with similarly elusive nuances that keep developing with every sip. Sensual in the mouth, it is complemented by a satiny smoothness that counterbalances the concentration of fruit. Beautifully long and impressively fresh, it'll continue to improve.



3 Terraces Wairarapa Riesling **2005**

was \$25 now \$19.90

The 2005 Wairarapa vintage was tricky but smart; patient vineyard management and practices ensured that the Riesling bunches (handpicked and sorted) delivered balanced fruit with concentrated flavours. The wine was cool fermented in stainless steel tanks with a selected yeast culture to retain maximum freshness, varietal aromas and flavours. This lovely green gold wine has a fragrant bouquet reminiscent of spring blossom and stonefruit embellished by a hint of musk. The palate has nicely concentrated flavours that build in the middle and are balanced by a fresh, lime-accented finish. It has the concentration to bottle age and develop over the next four to five years.

Contraction in the

3 Terraces élite Pinot Noir 2005

was \$37.90 now \$34 19329

Élite is made from the pick of the crop, and Mike George advises that the wine is only going to be produced in the very best years, a single vineyard wine selectively hand harvested from lightly-cropped Pinot Noir. Matured in oak barriques for ten months, the wine was minimally handled prior to bottling. This is a fine drop, sporting a youthful appearance flushed with purple highlights. It smells of cherries and cinnamon with earthy hints and oaky nuances. The palate is beautifully layered, with sensuous fruit, spice and oak integrating nicely. With some bottle ageing, it will gain in complexity and subtlety over the next four years.







We asked Mike George, the driving force behind 3 Terraces, what got him started in the wine business: 'My wife Irene and I had a passion for wine, and our long-held dream was to produce our own'. The Georges decided to purchase land to develop as a vineyard, and after a considerable amount of research they settled on the Wairarapa. In the late nineties they bought a 9.3 hectare plot of farmland in Dakin's Road, East Taratahi, south of Masterton. 'The plan was that we would plant a vineyard after I retired.' The plan however did not work out quite that way.

At the time of the land purchase, Mike was Marketing Director for a multinational that took him all over the world. 'I was constantly travelling and away from home for weeks on end chasing business. I once figured that I had travelled from Wellington to London about fifty times, stopping off here and there to see clients. It took me to places as diverse as Finland and Brazil; name it, and the chances are that I've been there.' The time difference between New Zealand and the rest of the world also meant that when Mike was home, clients would telephone him in the middle of the night; something had to give.

'I thought I was bullet proof, but in 1999 I got a wake-up call. I had a serious health incident, and there comes a time in life when we need to reassess where we've been and what it's leading to. We decided that the time was right to follow our dream and develop the vineyard in Wairarapa.'

It was a momentous decision for the Georges, because they had no previous experience with viticulture. Fortunately Glenys Hansen, who had retired from a Martinborough winery and had first hand experience of Wairarapa soils and climatic conditions, came on board to oversee the plantings. The Taratahi vineyard, which is drier and about two degrees warmer than those of Martinborough, is sited on three flat terraces created by ancient earthquakes that raised the land above Ruamahanga River. The resulting gravel-laden, free-draining soils are perfect for viticulture. The vineyard was planted in 75% Pinot Noir, with the balance in Pinot Gris, Riesling and Sauvignon Blanc.

There are no plans to build a winery; the wines are currently made offsite; the Pinot Noir by Chris McNabb and the whites by Chris Buring. Irene takes care of the administration and Mike and his son Tim manage the vineyard. 'Our aim is to provide the winemaking teams with well balanced fruit, so we employ a low cropping regime.'

The entire crop is hand harvested by the family, including daughter Nicola and her husband Adam Newell (Head-Chef at Zibibbo), who travel from Wellington at vintage and whenever extra hands are needed in the vineyard. The care taken in the vineyard is well reflected in the purity and quality of 3 Terraces' varietal range. Without exception, they are distinctive wines expressive of their soils and region.

New releases, the strangely exciting or new vintages of old favourites out this month

Passage Rock Unoaked Gisborne Chardonnay 2005



The Passage Rock winery is based on the eastern end of Waiheke, but the Evans' also have access to some pretty tidy grapes from down Gisborne way. The fruit from this pearler comes off 12-year-old, lowyielding vines in Bridgewater, in a year that saw almost perfect ripening conditions. This exudes sunshine, with its rich, warm, enveloping peach flavours, its all encompassing lush palate and bursts of summer tropical fruit. Ripe peaches highlighted by a citrus tang never tasted so good. Remember when almost all of our Chardonnay was Gisbornesourced? This'll remind you why.

MONTES

CASE OFFER

G Montes Reserve Oak Aged Malbec 2005

\$16 90579

Malbec has always been a good mixer, adding richness and brilliance to traditional Bordeaux blends. Out on its own in a place such as the Colchagua Valley (no, you pronounce it!), it delivers up a charming, full-bodied red with pockets of deep generous fruit and a twinkle of savoury spice. Surprisingly powerful, it is also approachable; strength balanced by an understated elegance, the whole a quite sexy, curvy mouthful, with no rough edges, plenty of spirit and a long, most pleasant finish. And a grouse price tag.



Brookfields Hawkes Bay Sauvignon Blanc 2006



It left a hole in the soul when Brookfields ducked out of their Sauvignon production for a few vintages to pursue other interests. Well, they've been back at it, and this 2006 is possibly their best ever. Grown in the Ohiti Valley, which makes Cairo seem cool, the fruit is always ripe, but the key is that winemaker Peter Robertson manages to retain all that Sauvignon tanginess and zestiness, which is what we look for in a wine such as this. Loads of zip fattened by a great, lush mouthfeel, this asks you in and leaves you gasping.

17,19199

Lake Chalice The Raptor Marlborough Sauvignon Blanc 2006

\$24 13551 Named after the endangered bird due to Chalice's sponsorship of the Wingspan Birds of **Prey Trust which preserves New**

Zealand's raptors, rather than for

any predatory characters in the

wine. It is the product of a good

early-ripening vintage, and much

discussion and trialing in the

winery. With a good weight,

typical Marlborough crispness

and a razor's edge of acid, this is

an elegant, delightful wine, with a

seriousness and power that delights and intrigues. Scintillating

with seafood (but not seabirds).

HE

BUY THE HOT OFF THE PRESS PACK 68633 **3 BOTTLES OF EACH** WINE FOR ONLY \$200 save \$61.90 off retail

The movie Sideways, set in North California's wine country, has Paul Giamatti's character Miles, a miserable mope, failed writer and a bit of a wine snob, besotted by the superstar status of Pinot Noir while completely dismissing the charms of Merlot. The film did nothing to enhance Merlot's reputation, a familiar position for a variety that is too often downgraded to a supporting role to Cabernet Sauvignon. Perhaps Miles was unaware that Merlot plays the starring role in one of the world's rarest wines and the most expensive, Château Pétrus of Pomerol.

Wine snobs like Miles may dismiss Merlot, but growers and winemakers alike have a great deal of respect for the variety. In its native Bordeaux, Merlot has been upstaging Cabernet Sauvignon for a number of years, and now accounts for close to 57% of the total plantings of all varieties in Bordeaux. Viticulturally, it is a medium-to-high yielder, lower in tannins, higher in sugars and ripening two to three weeks earlier, than Cabernet Sauvignon. Although it performs well in a variety of climates, it does particularly well in coolish conditions, when it is able to build and concentrate flavours slowly. Another plus is that Merlot responds much better than Cabernet Sauvignon to cool, damp soils and is much easier to ripen. Merlot wines are creatures of their environment; wines from hotter climes tend to accentuate the natural varietal sweetness and softness; those from cooler locations are generally round, fruity, elegant styles.

Winemakers' affection for Merlot is understandable, not just because it provides well-ripened fruit, but because it is a malleable variety that can be crafted into a whole range of styles. They can be light and juicy; soft, succulent and seductively silky or complex, powerfully built and longer-lived. Depending on the style, use of oak and maturation regime, the flavour profiles can display strawberry, mulberry, raspberry, cherry, blackberry and plum, accompanied by nuances of toast, vanilla, coffee, spice and chocolate.

In spite of Miles, the worldwide demand for earlier drinking, succulent, sensuous red wines packed with perfumed, ripe fruit flavours has earned Merlot a starring role. Every serious wine making country is making Merlot-based reds. Australia, Italy and Chile produce distinctive Merlots. The styles are different, an expression of the environment in which they were grown, but they all display those rich, velvety fruit characters that distinguish the variety.

In New Zealand's relatively cool climate, Merlot's ability to deliver early, well ripened crops has been a boon. It performs particularly well in Hawke's Bay, providing lush, sensuous wines that are superb drinking.



was \$16.80 now \$14 A very approachable and already enjoyable Merlot

Hawkes Bay Merlot 2005

Matua Valley

from a selected Hawkes Bay vineyard. The wine was fermented in stainless steel tanks and racked and matured in seasoned American and French oak barrel for ten months. It is a ruby-coloured wine with a dash of cerise glowing at the rim. The nose opens on fragrant blueberry and plum notes leading onto spice and understated oak influences. The fruit-driven palate is medium bodied and characterised by juicy plum flavours supported by a smooth, round texture and soft easy tannin at the finish. Superbly priced, it is a good match to red meat dishes.



ALLE

Laroche South of France Merlot 2004



Merlot plantings continue to expand throughout France, notably in the Languedoc region, which is making a big impression with New World-styled Merlots that are well priced and very drinkable. And there aren't much better examples than this delicious red from master wine producer Laroche. From the excellent 2004 vintage, it was blended from selected parcels of grapes from company-controlled vineyards. It is a fresh-tasting wine with a well focused, almost perfumed, bouquet showing off ripe berry and spicy plum aromas. A harmonious, fruit-driven wine with nice hints of spice and oaky nuances leading to a fine. firmish finish.

Kim Crawford Hawkes Bay Merlot 2005

was \$19.90 now \$16.50 11761

Here's another cracker from the talented Kim Crawford that will send your senses racing and had us reaching our trusty Thesaurus for adjectives. The first impression is that this is a simple, uncomplicated Merlot, because it is so easy to enjoy. Though it may appear to be straightforward on the initial sniff, gurgle and spit, it is the long lasting aftertaste that is the clue to this wine's subtle complexity. Deeply coloured and youthful in appearance, it has a splendidly ripe nose full of blackcurrant aromas, hints of cherry and cedar nuances. The palate is rich, with pervasive, spice edged fruit flavours, a silky texture and fine tannin finish.



19228 Trinity Hill Gimblett Road Hawkes Bay Merlot 2004 18281 Sacred Hill Brokenstone Hawkes Bay Merlot 2004

\$27

\$60

\$90

12973 Goldwater Esslin Waiheke Island Merlot 2002

On Thursday 21st September at 7:00pm, join us in the Wine Room at Glengarry Victoria Park for a screening of the notorious movie hit 'Sideways', a glass or three of Merlot and some antipasto. Two friends embark on a week-long road trip through California's wine country, just as one is about to take a trip down the aisle. A wry, comedic exploration of the crazy vicissitudes of love and friendship, the damnable persistence of loneliness and dreams and the enduring war between Pinot and Cabernet. Winner of an Academy Award® for Best Adapted Screenplay and Golden Globes for Best Picture (Comedy/Musical) and Best Screenplay.

Montes

Reserve Oak Aged Merlot 2005

was \$19.90 now \$17₉₀₆₀₁

A great value, deliciously concentrated, Merlotdominant red. There is a ten percent portion of Cabernet Sauvignon in the blend that gives the wine a solid backbone and the ability to age over the longer term. Both varieties were harvested from the Montes Colchagua Valley vineyard, which enjoys well drained soils and a warm, dry, temperate climate, allowing the grapes to mature slowly and develop intensity. With blackberry, cassis and spice aromas on the nose, the stylish palate is alive with sweet fruit flavours supported by spicy notes and nicely integrated oak. Harmonious and elegantly structured, it has great depth and finishes satisfyingly long.

Plantagenet Omrah Merlot 2003

was \$20.50 now \$17₂₀₄₃₂

The Plantagenet Omrah vineyard is named after the Ocean Liner that ferried settlers for eighteen years to Albany in Western Australia. This 100% Merlot is from the excellent warm and dry 2003 vintage. Fermented in tank, the wine was matured in French and American oak for twelve months and minimally handled prior to bottling. A healthy light mahogany colour, it displays a fragrant array of aromas that evoke violet, blackcurrant, plum coffee and vanillin. The palate is wound around rich, ripe, sweet fruit flavours tinged with spicy oak and coffee and balanced with drying tannins. Long in flavour, it is poised, seamless and gushing with soft velvety tones.

Oyster Bay Marlborough Merlot 2005

was \$21.50 now \$17.50 16064

Cool weather in the middle part of the 2005 Hawkes Bay vintage reduced cropping levels, but the return of warm, dry weather during the crucial ripening period delivered a moderate yield of well balanced, fully ripened Merlot. This is a lively, glossy, ruby wine with youthful purple highlights. The bouquet is slightly perfumed, fragrant and shows good depth of ripe spice-edged berry and plum aromas, complemented by integrated smoky characters from maturation in French oak barriques. The fresh-tasting palate has good fruit presence, almost juicy in character, and is enhanced by subtle oak and a slick texture. Medium weighted and well balanced, it displays a youthful compactness.

Median

MONTES

Santa Margherita Versato Merlot 2004 was \$27 now \$21.50

> Merlot is widely planted throughout Italy, but it is mostly blended to add richness, in the way that it is used with Cabernet Sauvignon. Some of the best Italian Merlot originates from the vineyards in the north eastern regions of Italy. This is from selected vineyards in the Veneto wine zone. 'Versato' means highly skilled and competent in Italian; a totally appropriate name for this beautifully crafted wine. It has persistent plum and cherry aromas tinged with violet and vanillin-oak nuances. The palate is filled with ripe fruit flavours backed up by a suave mouthfeel and balanced by sweet tannins. An excellent food wine.



18 450

「一面

Versalo

was \$27 now \$25 11214

A single vineyard wine blended from 87% Merlot, 5% Cabernet Franc, 5% Cabernet Sauvignon and 3% Malbec matured in a combination of 50/50 new and seasoned French oak barrels. The portions of Cabernets and Malbec have given the wine a powerful backbone and a deep crimson colour. The wine is in the style of the great Pomerols, but the fruit flavours are more forward and have a sweet ripeness that is immediately appealing. A rewarding, well-focused, complex red with layers of berry, plum and chocolate flavours framed by cedary oak. Superbly structured and long flavoured, it is one to ferret away to develop and show its real class.

Ti Point One Merlot 2005

was \$35 now \$29

This is Tracy Haslam's flagship wine, bred in the small family vineyard perched above Ti Point on the Matakana coast north of Auckland. Tracy has spared no effort in making this wine. The Merlot was hand harvested and fermented as whole berries in small batches, hand plunged, basket pressed and matured in new French oak. The nose is alive with spicy, plum pudding-like aromas caressed by toasty oak. It is a sleek and voluptuous red with integrated tiers of plum, cinnamon and chocolate overlaid with oaky nuances. Smooth textured and framed in grainy tannins, it has a wonderful lingering aftertaste. One to cellar, but it will need to be decanted before serving.

Feature Winery

Wild Rock



White Rock Infamous Goose Marlborough Sauvignon Blanc 2006

was \$17.20 now \$15.50 11235

Infamous goose? Don't ask. 'Parently it's the nickname of one of the winery dudes. Heck, it's what's inside the bottle that counts, remember? Check this, then. She explodes in typical Marlborough style, with the aromas sending a tropical typhoon skywards, one with the added intrigue of lychees and a slightly keening floral note that is an amusing little sidelight. The palate bursts forth in a lush gush of refreshing passionfruit and greengages, which lifts this out of the ordinary into something really rather fab. All that power and heady juice is well-contained by zippy acid and the finish goes on so long you'll find yourself back at the start. Er, rockin', really.



White Rock wild Ferment Hawkes Bay Chardonnay 2005

HITE ROCK

was \$20 now \$17₁₁₂₃₄

Wild Rock, Wild Ferment: those crazee cats. The sugars in the free run juice, of which there are plenty due to the most excellently ripe fruit, attract natural yeasts that convert that juice into the little pearler we have on show right here. Natural yeasts ensure the wine has more character, complexity and a certain je ne sais quoi than the usual chardy. Driven by melons, peaches and nectarines on the nose, the palate is a scintillating ride of butterscotch-laden stonefruit, with plenty of biscuity oak and creamy texture to ensure you'll be asking for another glass at your earliest convenience. Stupendous value, too.

Red Rock Gravel Pit

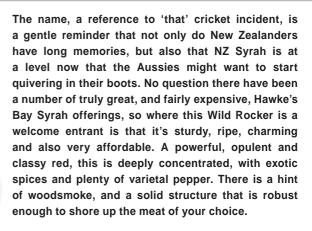
Hawkes Bay Merlot Malbec 2005

was \$20 now \$17

Amazing that land which would now sell for about a gazillion dollars a hectare, if you could get your hands on any, used to be considered fit enough for harvesting nothing more exciting than red rocks. Those gravelly soils are primo for the Bordeaux blends, and so this merlot-dominated baby is big, juicy, ripe and generous as can be. The lovely, plummy merlot characters are intriguingly intertwined with some Cabernet smoke and spice, while the palate as a whole is exactly that: seamless, beautifully integrated, lush and full. While there's no shortage of character and complexity, it is also ebulliently charming, making it an approachable glass-a-night must.

Red Rock The Underarm Hawkes Bay Syrah 2005

was \$23.80 now \$21 11229





Rather funky the folk at Wild Rock. A quick zip around their website and you'll realise that they're a winery who have embraced the concept of marketing more than most. With the legendary Steve Smith MW at the helm, they could perhaps just let his name do the talking but hey, it's 2006, and there are a lot of wineries out there. And, of course, Steve has another brand to deal with, so a clear distinction between the two is important.

Wild Rock has more than a passing association with Craggy Range: the bulk of their wines are vinted at the same ultra-modern, no-expense-spared facility. Steve Smith is chief winemaker for both labels, and the obvious parallel is that the Wild Rock wines are as magnificent as the Craggy Range ones. They simply occupy a slightly different place in the market.

Certainly the Wild Rock wines, like the Craggy Range offerings, would have little problem wearing the 'premium' label. The obvious difference is that the WR wines are a touch more affordable, they are more readily available (superpremium as the Craggy wines are, this means supply will always be limited) and there is a very different philosophy when it comes to sourcing fruit for the Wild Rock wines.

Rather than express the individual terroir of one region, and be limited to making a range of wines in singular climatic conditions, Wild Rock from the outset made it clear that they would make wines that showcase the best of New Zealand itself, matching the variety to the region where it shows the finest. Sauvignon Blanc, then, is sourced from Marlborough, Chardonnay from the Hawke's Bay and the Bordeaux reds largely from the Gimblett Gravels district in Hawke's Bay, the company's connection with Craggy allowing them access to some of the best Merlot and Cabernet fruit available. The Pinot is sourced from the Old Martinborough River Terraces (again, one of the best places in the country to grow Pinot), as well as a few key sites in Otago and Marlborough being added to the mix if required.

The over-riding criteria were that every vineyard was selected for having the very best soils, and were located in small areas with unique climates.

The wines represent all that is good and great about New Zealand. We managed to secure some of the latest releases and are delighted to be able to present them together. We really feel that the company's maverick approach and innovative attitude sits well with what we do here at Glengarry.

If all that sounds a bit serious, rest easy. With names like The Underarm Syrah, and the Infamous Goose Sauvignon, you can be assured that there is plenty of frivolity and much fun to be had with the Wild Rock wines. Have a go at whatever takes your fancy, and you'll see that while the wines combine a number of crucial elements (immense winemaking skill and experience, top fruit, key sites, intuitive winery handling), they also deliver what we rank as one of the most important ingredients: they are approachable, great value wines that are brilliant to drink.



\$ Fearless Bluys

Every month, a red and white for under \$10, and a sparkling under \$20

Georges Duboeuf Vin de Pays Syrah 2004





From Hèrault in the Languedoc, where 75% of France's ocean of Vin de Pays comes from. Nearly 200 million cases of wine bear the Vin de Pays label each year, but believe you me, Georges' wines remain distinctive and individual. Little red fruits dominate this big-hearted Syrah; raspberries blackcurrants and blueberries bounce and bop around in your mouth with gravity-defying delight. The wine's richness, amazing at this price, is supported by a cast of tannins, who applaud with exceptional length and generosity.

Deakin Estate Chardonnay 2005

was \$14.90 now \$9.90 20733

Always a winner, which is why it has earned a regular place in the 'Fearless Buys' section. Like the milkman, it always delivers, and this year's version has the consistent characters that allow you to depend religiously, one might say, on what's in the bottle. Which is why so many buy it by the case: it is beyond reproach. Fruit salad and peachy flavours dominate the silky, surging palate, and while it is refreshingly crisp, there is enough warmth and width to ensure slugging some with your spaghetti is a move of inimitable wisdom.



Friexenet Brut Rosé **Non-Vintage**

was \$13.90 now \$9.90 85016

Did you know that this wine is pronounced 'Fresh-Annette'? All these years and we never knew. And for a vibrantly feminine style of wine, it is a discovery of utter serendipity. Anyway, the stats are, of course, most impressive: the Number 1 sparkling wine brand in the world, sold in 150 countries and so forth. Yet it's handpicked and handmade. Outrageous. This strawberry seductress spends a solid eighteen months on lees, so frivolous it is not. Plenty of generous fruit, no shortage of bootalicious body and a swagger of elegance that swathes silkily across your palate with extraordinary panache. Freshly acidic, elegantly turned out, and this month at a lower lip-trembling ten dollars. Make hay, I say.

www.glengarry.co.nz

Wines and accessories for every occasion 10 natś On 🗐

The Devil

September 2006

For more details go to: wine room on www.glengarry.co.nz or phone 0800 733 505

Wednesday 6th September

Glengarry Wine Academy Stage 1 - WEEK 1 6:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Bookings required

Friday 8th September Friday Night Drinks with Geoff Merrill Join us to welcome Geoff on his first visit to NZ and celebrate his winning of the 2005 Jimmy Watson Trophy 5:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$20 per person

Monday 11th September **Geoff Merrill Tasting**

7:00pm Glengarry Devonport Wine Club Cnr Clarence St & Wynyard St Cost: \$15 per person. Bookings required

Tuesday 12th September Central Otago Pinot Noir Tasting, including many of September's new releases 7:00pm Glengarry Newmarket Wine Club, 22 Morrow St Cost: \$15 per person

Thursday 14th September Glengarry Malt Whisky Tasting Club: with Jim McEwan 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$20 per person

Salon 1996 Release Tasting combined with a Vertical Tasting of Salon back to 1982 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St 7:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$140 per person. Limited to 12 people at each tasting. Bookings required

Tuesday 19th Septemb Glengarry Malt Whisky Tasting Club: with Jim McEwan 7:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$20 per person

ay 19th Septembe

Wild Rock and Craggy Range Tasting 7:00pm Glengarry Herne Bay Cellar, 54 Jervois Road Cost: \$25 per person. Bookings required

Thursday 21st September

A wine and film evening: the theme is Merlot, so join us in the Wine Room for a screening of Sideways, a glass of Merlot and some antipasto 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$20 per person

Thursday 21st Septemb Te Motu Tasting with Te Motu's Paul Dunleavy 7:00pm Glengarry Takapuna Wine Club Cnr Hurstmere Rd and Killarney St Cost: \$15 per person

Saturday 23rd Septemb Pol Roger Dinner with Christian Pol-Roger 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$120 per person. Bookings required

Monday 25th September Bordeaux Club Tasting: 2003 Sauternes 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St 7:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$55 per person

Tuesday 26th September Fallen Angel Tasting 7:00pm Glengarry Devonport Wine Club Cnr Clarence St & Wynyard St Cost: \$15 per person. Bookings required

Friday 29th September Alsace Wine and Food Matching 7:00pm Dida's Foodstore, 54 Jervois Rd, Herne Bay Cost: \$30 per person. Bookings required

Monday 9th October

Riedel Masterclass 7:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St Cost: \$100 per person. Bookings required

Wednesday 11th October **Riedel Masterclass**

10

7:00pm Glengarry Thorndon, 232 Thorndon Quay Cost: \$100 per person. Bookings required





Devilishly good port from the brilliantly boutique Chapel Hill winery, exquisite port stemware from Austria and Dida's Russian

On the H

There's a whole world of beer out there; we try them, then let you know what not to miss

Emerson's Brewery

It's hardly news that Dunedinites have a remarkable passion for the amber fluid. It is no surprise, then, that one of the most exciting local breweries is based at the bottom of the land, and even more rewarding that they have garnered serious international awards. Intensity of flavour and purity of method is the Emerson Brewery hallmark, along with 'fidelity to style'. So their India Pale Ale is a full-on hop affair that is as English as McCartney & Mills; the WeissBier will have you pining for a spicy Belgian sausage to offset its distinctive fruitiness and authentic spicy tartness. With the homogeneity of the beer market becoming distinctly frustrating for those who want something more individual from their foaming pewter mug, these brilliantly executed and meticulously crafted ales are just the ticket. They taste superb at the House of Pain while seated on a broken couch, we're told with some authority.

- 91241 Emersons Organic Oatmeal Stout 500mL
 - 91242 Emersons Maris Gold Ale 500mL
 - 91246 Emersons Pilsner Premium Organic Lager 500mL
 - 91247 Emersons 1812 India Pale Ale 500ml
 - 91248 Emersons London Porter 500mL
 - 91249 Emersons WeissBier German-style Wheat Beer 500mL \$5.60



\$5.60

\$5.60

\$5.60

\$5.60

\$5.60

Salon Le Mesnil Blanc de Blancs Brut 1996

\$396 46436

With just 37 vintages produced in its 100 years of existence, you can be excused for not being overly familiar with the name Salon. Made from a single variety (Chardonnay), a single vintage and from a single cru vineyard, in Mesnilsur-Oger, this is a unique expression of Champagne that is powerful, complex, intense and yet achingly elegant, with a finesse that borders on indescribable. With only a few thousand bottles made each vintage you can understand. too, why it's rare to even be able to sample such an exotic creature. Let's throw in that 1996 is being compared to the legendary 1928 vintage; 'it's feline, like a snow tiger' says Salon's Chairman, and you would be forgiven for wondering how on earth we managed to secure any stock at all.

As it happens, Salon disgorge to order, and such is the demand for the '96, they are backed up for four months. We got in ahead, which not only secured us some stock, but ensured we shipped before the heatwave occurred which Europe is now experiencing. With refrigerated trucks and ships virtually unavailable at the moment, we simply wouldn't have shipped, demand notwithstanding.

We have Magnums people; even the winery has run out of these! And a tasting: on Monday 18th September, a vertical of Salon going back to 1982, which twelve disciples can attend for a mere \$140 (see What's On, page 10). Exciting times indeed.



Murray McDavid

There is no doubt that the abundance of single malt bottling these days can be overwhelming. But help is at hand. Murray McDavid is an independent bottler of the very best single malts. Master distiller Jim McEwan chooses only the best casks in Scotland and bottles the whisky as it should be done to achieve the finest examples of the 'ardent spirit'. This means bottling at 46% a/v with no chill filtering or added colour. Each clear bottle carries the details of distillation and bottling dates, cask wood type and age of whisky, along with a brief, irreverent anecdote about the distillery. Murray McDavid also offers a range of rare and no longer available single malts that are not seen on the average top shelf, and some spectacular specials, such as the world's most alcoholic single malt ever, made by reviving the ancient tradition of quadruple distilled single malt and known as 'usquebaugh-baul', Gaelic for 'perilous whisky'. If you drank only the McDavid range, you would enjoy the ultimate in fine single malt.

\$76

\$77

\$79

\$79

\$90

- 93616 Murray McDavid Glendullan 700mL 93617 Murray McDavid Glen Spey 9yr 700mL
- 93638 Murray McDavid Tobermory 700mL
- 93624 Murray McDavid Glenlossie 700mL
- 93636 Murray McDavid Dufftown 12yr 700mL
- 93618 Murray McDavid Glen Moray 11vr 700mL
- 93619 Murray McDavid Mortlach 10vr 700mL
- 93626 Murray McDavid Longmorn 14yr 700mL
- 93628 Murray McDavid Isle of Jura 14yr 700mL 93623 Murray McDavid Glenronach 14yr 700mL 93621 Murray McDavid Highland Park 15yr 700mL
- 93641 Murray McDavid Bruichladdich 700mL
- \$83 93622 Murray McDavid Caol Ila 12vr 700mL
- \$83 93629 Murray McDavid Clynelish 700mL \$83
 - 93634 Murray McDavid Macallan 18yr 700mL

93625 Murray McDavid Glen Elgin 12yr 700mL

\$91

\$93

\$95

\$97

\$104

\$105

\$110

\$135

Buy any 6 bottles and we'll give you the 7th

MAKE YOUR OWN 7 FOR 6 COMBO FROM THESE 3 WINES

Saint Clair Marlborough Sauvignon Blanc 2006

Possibly New Zealand's most awarded Sauvignon Blanc; it has picked up a host of Golds plus three Trophies, including 'Best in Show' on two occasions. It is an intensely aromatic wine, exhibiting wonderful aromas of passionfruit and gooseberry set against a background of wild herbs. Equally powerful and elegant, on the palate the wine is well balanced, finishing on a bold, fresh, lingering note.



Saint Clair Marlborough Chardonnay 2005

This clearly demonstrates the consistency that last year earned Saint Clair the Trophy for the Best New Zealand Wine Producer of the Year at the London International Wine & Spirit Competition. It has distinctive stonefruit and spicy oak aromas on the nose. The medium weighted palate has upfront fruit flavours enhanced by hints of spice, butterscotch and biscuity nuances. Creamy smooth, it ends on an off-dry note.

Saint Clair Marlborough Unoaked Chardonnay 2005

This is a delicious, easy-to-enjoy Chardonnay with an expressive fruit-driven quality that lasts right through to the last sip. A light yellow-gold coloured wine with an alluring, spice-accented, apricot bouquet. The medium bodied palate opens on sweet stonefruit flavours supported by mealy hints and spicy nuances. The mid palate is nicely complex and round, and leads on to a slightly off-dry and lingering finish.





a taste of France

A monthly selection of affordable French wine from our extensive range



Château Suau Duo Grand Vin de Bordeaux 2002

was \$21.90 now \$15 42128

Château Suau has been established in Bordeaux since the sixteenth Century and is now owned by Madame Monique Bonnet, who has completely upgraded the vineyard and modernised the winery; the results speak for themselves. Sealed with a screwcap, this is a particularly good value wine and it's a great introduction to Bordeaux red. Blended from Cabernet and Merlot, it is a vibrant crimson colour and has a bouquet that displays currant and plum aromas. The ripe, appealing palate has plenty of spicy fruit flavour, a mellow texture and a firmish finish.

Laroche South of France Chardonnay 2005

was \$19.90 now \$15 48527

Michel Laroche, a fifth generation producer of top-notch Chablis, understands the Chardonnay variety better than most, and this wine reflects that deep knowledge and experience. It's a beautifully crafted wine offering excellent quality and great value, with the emphasis on purity of fruit. The palate is nicely weighted, offering plenty of crisp apple, peach and tropical fruit flavours, plus a touch of nuttiness coupled with hint of toasty oak. Good length too.

Paul Jaboulet Parallèle 45 Côtes du Rhône 2003



was \$24.90 now **\$19** 45359

From top Rhône producer Paul Jaboulet, La Chapelle Hermitage has been described by Clive Coates as 'one of the great red wines of the world'. But Jaboulet's reputation is based not only on the top tier wines alone, but across the entire range. A good example is the remarkably well-priced Parallèle 45, a perennial best value red. It is a dense wine with raspberry, liquorice, pepper and dried herbs on the nose. The palate is medium bodied and generously flavoured, with lovely berry fruit flavours complemented by a silky texture and a long, lingering finish. Great to have around the house for year round drinking, so buy a case.

Georges Duboeuf New Generation Reserve Chardonnay 2003





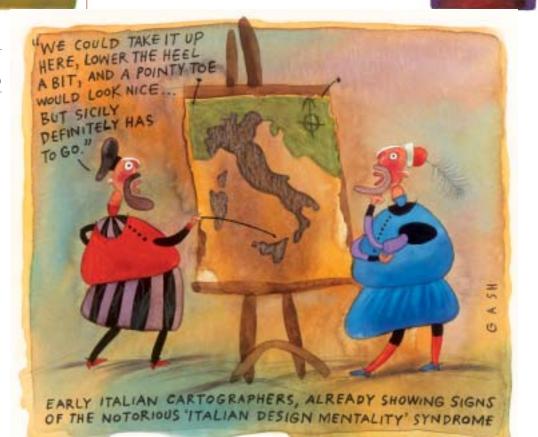
Ever the trendsetter, Georges Dubeouf (Mr. Beaujolais) was one of the first to appreciate that the vineyards of the South of France were capable of producing premium quality wine. Since they were first launched, these distinctly packaged 'New Generation' wines have set a benchmark for the Vin de Pays d'Oc. This goldgreen Chardonnay is dominated throughout by fresh fruit, honey, toast and discreet mineral aromas. Well balanced with fresh, upfront fruit characters, it has a great mouthfeel and is excellent with food.

Paul Jaboulet Les Jalets Crozes Hermitage 2003

was \$33 now \$30 45381

The 100% Syrah from the excellent 2003 vintage is from the low-yielding, meticulously tended Les Jalets vineyard. Traditionally fermented, the wine is barrel matured for up to twelve months and carefully integrated so that the influence of the oak does not overshadow the fruit characters. This is an excellent wine offering exceptional value for money, and it has good aging potential. It displays an intense, pepperinfluenced, berry nose. Complex, powerfully built and generously flavoured, with a satisfyingly long finish.







Scrimaglio No Wood Barbera d'Asti 2003

was \$21.90 now **\$18** 68714

The Barbera's great asset is that it thrives in warm to high temperatures to produce fruity wines that display some complexity along with elegance, finesse and lowish tannin. This wine is a classic of the style with a well placed sour cherry bouquet. All too easy to enjoy, it is elegantly structured, with the emphasis squarely on ripe fruit flavours backed by a smooth and lively finish.

NOTORIUK

ALLANS TUB

G Cecilia Beretta Grigio Luna Pinot Grigio 2005

-

was \$21.90 now \$19.90 60486

Italian winemakers have a knack for producing wines that are meant to be enjoyed with food, and this subtle Pinot Grigio is just perfect to pair with antipasto, seafood, veal and poultry. It is a green-tinged yellow-coloured wine with a fragrant bouquet hinting at spicy granny smith apples. The palate is fresh and lively with subtle, minerally, fruity nuances that keep echoing right through to the finish. Light and savoury, it's pretty well-priced too.

Santa Margherita Prosecco di Valdobbiadene Brut

was \$33 now \$26 62538

The Prosecco variety has been grown in the northern Veneto since before Roman times, but it is as a spumante that it has gained its greatest acclaim. Second only to Asti among Italian sparkling wines, it has a distinct personality with an attractive apple-like bouquet against a light almondy background. It has a delicious fruity flavour, a soft creamy mousse and delicately balanced finish. Perfect as an aperitif or with finger foods.



A look at less well-known, new and intriguing grape varieties

Palomino

1.5 LITRE

SCILIMAGEIO

...or, more correctly, Palomino Fino. This southern Spanish variety was apparently named after one of King Alfonso X's knights. As this was in the 1200's, the Fonz is not around to verify, but an incontrovertible fact is that this grape is responsible for some of the world's greatest sherries. Its plantings are heavily concentrated around the renowned region of Jerez in southern Spain, where its only two real failings - susceptibility to downy mildew and anthracone - become a non-event under the blazing skies and in the dry soils of Andalusia. The vines tend to produce consistently high yields, and even when ripe the fruit is low in acid and fermentable sugars, which makes it ideal for sherry production. If you want to make table wines from it, they can sometimes be a bit flabby.

That said, there are more than drinkable table wines made from Palomino Fino in both the north of Spain and, more curiously, South Africa, where similar sunshine hours and chalk-dry soils enable more than decent propagation of the grape. The Californians grow a bit for blending purposes, and for a long time it was known there as Golden Chasselas, which may remind some of you of the cask wine of the same name once made in New Zealand, and generally best used in a frying pan.

But sherry is really where Palomino Fino's fame and fortune rests, and so, on that golden note, we have a host of the finest sherries from the tiny, family-owned and world-renowned house of Valdespino on offer this month, and the self-styled King Of Spain, José Hernandez from Eurowine, is coming via mule to run through a tasting of them. He is also bringing a bottle or two of fine sherries from the house of Emilio Lustau, so make sure you get along to **Dida's Food Store** on the **27th of October**, where appropriately matched tapas will be delivered alongside these exciting and intriguing wines. Join us for the tasting and try a bottle or two of the offerings below. Served chilled, with olives or just on its own, sherry is as far from being granny's tipple as you could possibly imagine. Dig the new breed, as they say.

Valdespino Amontillado Medium Dry Sherry

was \$30 now \$26 89805

Sherry is a unique style, differing from other wines in the way it is treated following fermentation, when it is then fortified with grape alcohol. During maturation some wines spontaneously grow a yeasty substance called flor, which defines the Fino style. Amontillado originates from Fino when it is aged and the flor dies off, resulting in an amber-coloured, full-bodied wine with a pungent, nutty nose. This mahogany-coloured Sherry has a distinctive, complex bouquet displaying raisin and nutty aromas. It's full bodied, mellow and richly flavoured, with a touch of sweetness and lovely hazelnut and walnut nuances.

9800	Valdespino	Fino	Drv	Sherr
9000	valuespillo	1 1110	Diy	Juch

- 89810 Valdespino Rich Cream Sherry
- 89825 Valdespino Inocente Fino Sherry
- 89820 Valdespino Tio Diego Amontillado Sherry
- 89835 Valdespino El Candado Pedro Ximénez Dessert Sherry
- 89840 Valdespino Solera 1842 Sherry
- 89103 Valdespino El Cardenal Palo Cortado Sherry

Valdespine

MONTILLADO

\$25

\$26

\$36

\$40

\$41

\$65

\$75



CASE OF

14

1 BOTTLE OF EACH WINE FOR \$195 save \$63.20 off retail 68635 Mixed Case



Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. From our low-cost value packs through to our premium case selections, there are nine Case Plans to choose from. You can of course order a one-off case of wine, but why not sign up, and on a one-, twoor three-monthly basis we will pack up a special selection and deliver it for you to enjoy. Join our Case Plan by filling out the order form below and freefaxing it to 0800 106 162, or just call us on 0800 733 505.









68636 Value White Case

this page and freepost, or copy and freefax

FreePost 139825 Glengarry Wines PO Box 47191 Ponsonby Auckland



68637 Value Red Case



GLENGARRY WINELETTER NUMBER 113 ORDER ORDER NOW Code Wine Description Case Unit Price **Total Price** 68638 Premium White Case **Order Online:** www.glengarry.co.nz FreePhone: 0800 733 505 Delivery Charges: Freight \$4.00 per case New Zealand-wide Freight FREE for orders over \$300.00 **Plus Delivery Charge** 68639 Premium Red Case FreeFax: 0800 106 162 **GRAND TOTAL** Email: Method of payment (DON'T FORGET TO FILL OUT YOUR DELIVERY DETAILS BELOW) sales@glengarry. co.nz Please charge my credit card DINERS VISA MASTERCARD Mail: Expires FreePost 139825 **Glengarry Wines** Signature Date AMEX 4-digit code PO Box 47 191 68632 Everyday Drinking Ponsonby Cheque attached (please put full details of residential address and phone number on back of cheque) Auckland Please charge my Glengarry Account Number: Sign me up! Here are my details: Send me the Glengarry Card In accordance with the Privacy Act Send me the Glengarry Wineletter each month (1996) we advise that your details will be stored on a database for Glengarry promotional purposes only You may inspect, update or delete Send me the Case Plan every month Case Offers Send me the Case Plan every 2 months **Tick Selection** your details at anytime by advising Glengarry in writing 68633 Hot Off The Press Send me the Case Plan every 3 months 68632 Everyday Drinking Pack DELIVERY DETAILS (Please note that deliveries cannot be made to PO Boxes) **Ordering Terms & Conditions:** 68633 Hot Off The Press Pack **Delivery:** If goods have not been received within 15 days, please contact Name:* us immediately 68634 Glengarry Top10 Pack П Our Guarantee: If you have a problem with a wine we will replace it, or promptly refund your money Street Address:* Suburb:* 68635 Mixed Case Stock Availability: All products offered are subject to availability and may be substituted by a similar product 68641 Discover NZ 6-Pack Postcode: 68636 Value White Case City:* Legal Requirement: Only persons age 18 years or over may order or receive wine as a gift or on behalf of the buyer 68637 Value Red Case Email: 68634 Top10 Pack 68638 Premium White Case Contact Phone:* Validity: Special prices are valid until 1st October 2006 П 68639 Premium Red Case Fax: All prices inclusive of GST and are subject to change. Only available while stocks last Gender: 15 Date of Birth: To order, simply complete this section, fold form and return by FREEPOST, FREEFAX 0800 106 162 or EMAIL sales@glengarry.co.nz *Delivery Details above with the asterisk attached must be filled in to validate the order_ Register online at www.glengarry.co.nz



september 2006

Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. Purchase online at <u>www.glengarry.co.nz</u> To register fill out the order form on page 15 & freefax it to 0800 106 162 or just call us on 0800 733 505



To view all 9 of Glengarry's Case Offers, go to www.glengarry.co.nz